



First in Universal Distribution

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Universal Distributor's services cater to military contracting market...

COMPONENTS INTERNATIONAL PROVIDES SPECIALIZED MILITARY CONTRACTOR SERVICES AND BENEFITS

NEW YORK – August 23, 2005 – Components International, the electronics industry's first Universal Distributor, now offers a complete suite of services that cater specifically to electronics manufacturers fulfilling military contracts. Prime contractors and subcontractors can outsource virtually any aspect of their sourcing activity to Components International in the form of a "pilot program" allowing them to sample the bottom-line effects of Universal Distribution. Additionally, prime contractors, in particular, can help meet government-imposed diversity quotas and receive contractual benefits through Components International's SDB, 8(a), HUBZone and MDBA minority certifications.

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“For more than two years, we have worked with Components International to reduce our overhead and streamline our purchasing logistics, progressively expanding our relationship,” said Tom Terlizzi, VP and General Manager of Microelectronics at Aeroflex. “We have reached a point where we can provide CI with drawings and in a matter of a few weeks or even days, our shipping department receives the parts we need, at the best price. Furthermore, they are fully upscreened, tested, packaged, marked or kitted as necessary and we do not have to worry about any excess costs or failures.”

Components International’s programs include applying services aimed at specific supply chain problems with no up-front costs, no fees-for-service and no penalties. Outsourceable services performed by Components International include MIL-spec component sourcing, reliable up-screening, proven engineering support, component burn-in, programming, labelling, military packaging, marking, kitting, cost control, supply chain management and other services designed specifically for military contract manufacturers.

“Among the most common barriers to profitability for manufacturers are excess inventory and overhead, and the defense electronics industry is no exception,” said Nathan Hecht, CEO of Components International. “At CI, we are taking the global outsourcing trend to a new level in the electronics industry, utilizing our experience, economies of scale, and global presence to offer manufacturers any combination of a full suite of services that can virtually eliminate their headaches, allowing them to focus on their core competencies of R&D, design, marketing and manufacturing.”

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Universal Distribution is a holistic approach to all sourcing-business issues that delivers continually compounding cost and profit benefits from the start of each sourcing activity. Components International's complete suite of services is aimed at correcting current industry inefficiencies in infrastructure, inventory, logistics, staffing and systems facing electronics companies. Universal Distribution provides an opportunity for manufacturers to shift these burdens to a specialized service provider, streamline manufacturing operations and enhance profitability. From component specification and qualification to delivery, services are designed to streamline individual businesses making procurement, engineering and production processes efficient. The company's pilot programs are available for any of these services.

Universal Distribution pilot programs from Components International are tailored to each specific project. Service estimates are typically presented with 48 hours of initial consultations.

About Components International

Components International represents the next evolution in supply chain services as the electronics industry's first Universal Distributor. Components International combines the comprehensive customer support and engineering services of franchised distributors, the broad range of stocked products and the typically low prices offered by independent distributors, and a complete range of outsourceable logistics services that allow manufactures to source components efficiently and affordably while simultaneously reducing their own inventory and overhead expenses. ISO 9001:2000, SDB, 8(a), HUBZone and MBDA certified, Components International serves a growing number of global OEMs, CEMs and distributors in both commercial and federal contracting markets worldwide. Founded in 2001 and headquartered in New York, Components International conducts business through offices and partnerships around the world, including the United States, Canada, Mexico, Austria, Israel, China, Singapore and Russia.

For more information about Components International, visit www.comp-int.com or contact the company at sales@comp-int.com or 718-782-2733.

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