



First in Universal Distribution



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Components International provides migration path to new electronics distribution model...

PILOT PROGRAM ALLOWS MANUFACTURERS TO SAMPLE BENEFITS OF UNIVERSAL DISTRIBUTION

NEW YORK – June 21, 2005 – Components International, the electronics industry's first Universal Distributor, is offering pilot programs to allow OEMs, EMS firms and defense contractors to selectively experience the benefits of Universal Distribution. The pilot program includes applying services aimed at specific supply chain problems with no up-front costs, no fees-for-service and no penalties. Pilot programs have already begun for many companies in a variety of industries and manufacturing scenarios.

Components International's pilot programs demonstrate the effect Universal Distribution can have on a company's bottom line with any size project, while also mitigating the risk involved with an immediate switch to the new distribution model. Pilot programs are available for specific Universal Distribution services or a more complete suite of services related to a particular customer project.

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“We know that any sound businessperson is hesitant to fully accept a paradigm shift without first-hand proof of its viability,” said Nathan Hecht, CEO of Components International. “However, we also know that same businessperson is equally intrigued by a promise to add money to the bottom line on any project. That’s why we are offering flexible pilot programs that allow them to experience the benefits of Universal Distribution first hand, along with the comfort of knowing that his or her supply chain will not have to change radically overnight in order to test the new model.”

Universal Distribution is a holistic approach to all sourcing-business issues that delivers continually compounding cost and profit benefits from the start of each sourcing activity. Components International’s complete suite of services is aimed at correcting current industry inefficiencies in infrastructure, inventory, logistics, staffing and systems facing electronics companies. Universal Distribution provides an opportunity for manufacturers to shift these burdens to a specialized service provider, streamline manufacturing operations and enhance profitability. From design assistance to component specification and qualification to delivery, services are designed to streamline individual businesses making procurement, engineering and production processes efficient.

Universal Distribution pilot programs from Components International are tailored to each specific project. Service estimates are typically presented with 48 hours of initial consultations.

For more information about Components International, visit www.comp-int.com or contact the company at sales@comp-int.com or 718-782-2733.

About Components International

The industry’s first Universal Distributor, Components International serves a growing number of global OEMs, CEMs and distributors in both commercial and federal/military contracting markets worldwide. The company promises proven quality management systems through ISO 9001:2000 certification, and has current SDB, 8(a), MBDA and HUBZone certifications.

Founded in 2001 and headquartered in New York, N.Y., Components International conducts business through offices and partnerships around the world, including the United States, Canada, Mexico, Austria, Israel, China, Singapore and Russia.

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